# Third Experimental Methods in Policy Conference Ixtapa, February 24<sup>th</sup> – 28<sup>th</sup>, 2016

Organizers: Uri Gneezy and Silvia Saccardo

All sessions will be held in the Tolteca Conference Room.

#### Wednesday, February 24<sup>th</sup>

Dinner, El Encanto 7:00 pm

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Thursday, February 25 <sup>th</sup>		
9:00 am	<b>Angelino Viceisza</b> , Competitive environments and prosociality: Evidence from a field experiment in Ghana	
9:20 am	<b>Jeroen van de Ven</b> , Once a cheater always a cheater? An experimental study on the persistence of lying	
9:40 am	<b>Josh Tasoff</b> , Fantasy and Dread: The Demand for Information and the Consumption Utility of the Future	
Break		
10:20 am	<b>Charlie Sprenger,</b> Tailoring Intertemporal Incentives: An Application to Polio Vaccination Drives in Pakistan	
10:40 am	Yaniv Shani, Friendly Monetary Gifts at Social Events?	
11:00 am	Janet Schwartz, Does common knowledge level the playing field?	
Break		
11:40 am	Ulrich Schmidt, Income Inequality and Risk Taking	
12:00 am	Sally Sadoff, Identifying the right tail of educational interventions	
12:20 pm	Informal discussion	
1:00 pm	Lunch	
7:00 pm	Dinner	

## Friday, February 26<sup>th</sup>

9:00 am	Silvia Saccardo, TBA
9:20 am	<b>Sheila Redd</b> , Advancing Conservation by Understanding and Influencing Human Behavior
9:40 am	Joshua Miller, The Hot Hand Fallacy Fallacy
Break	
10:20 am	<b>Marta Maras</b> , Role of Reciprocity and Expectations in a Pay-What-You-Want Environment: Evidence from the Field
10:40 am	<b>Menusch Khadjavi,</b> Social Capital and Large-Scale Agricultural Investments: An Experimental Investigation in Central Zambia
11:00 am	Uri Gneezy, Incentives and lying costs
Break	
11:40 am	Ayelet Gneezy, TBA
12:00 pm	<b>Laura Gee,</b> The More You Know: Information Effects in Job Application Rates by Gender In A Large Field Experiment
12:20 pm	Informal discussion
1:00 pm	Lunch
5:30-6:30pm	Cocktail reception, Miramar Upper Terrace
7:00 pm	Dinner

## Saturday, February 27<sup>th</sup>

9:00 am	Guillame Frechette, The Role of Rules and Commitment in Communication
9:20 am	Piotr Evdokimov, Horizontal vs. Vertical Communication in the Lab
9:40 am	<b>David Disatnik,</b> Remembering Friends as Foes in Competitive and Bargaining Social Interactions
Break	Social Interactions
10:20 am	<b>Irene Comeig,</b> Gender, self-confidence, sports, and preferences for competition: A fsQCA application
10:40 am	Adrian Chadi, Should We Ban Smartphones from the Workplace to Increase Productivity? Evidence from a Natural Field Experiment
11:00 am	Michael Callen, Mobile-izing Savings
Break	
11:40 am	Sheheryar Banuri, The biases of policymakers
12:00 pm	Informal discussion
1:00 pm	Lunch
7:00 pm	Dinner

## Sunday, February 28<sup>th</sup>

Departure